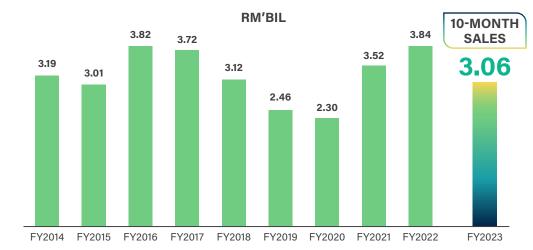


#### **CONSISTENTLY STRONG SALES**

FY2023 - 10 MONTHS UP TO 31 AUG 2023



87%
OF FY2023
RM3.5B
TARGET
ACHIEVED

#### 10-MONTH SALES ANALYSIS

**ALL SEGMENTS DOING WELL** 



Residential properties recorded **RM1.63 bil** sales (53% of total):

- RM1.29 bil (79%) upmarket homes priced > RM650,000
- RM342 mil (21%) affordable homes priced < RM650,000</li>

RM432 mil commercial sales in 10 months, close to FY2022 full year of RM446 mil

### **GROWTH OF INDUSTRIAL SEGMENT**

FUELLED BY LOCAL & INTERNATIONAL DEMAND



71% of FY2023 industrial sales-to-date from Iskandar Malaysia

- Exponential growth since FY2020 result of focused efforts to:
  - expand, diversify and customise business park products and services to cater to a wide range of industrialists and business owners
  - form strategic alliances to strengthen and extend network of local, international and multi-national industrialists

### FINANCIAL UPDATES

3Q FY2023 VS 3Q FY2022

Revenue 7.4% Gross Profit 24.2% GP Margir 27.2% Higher due to improved product pricing, site progress

achieved & cost savings realised on completed phases

# Share of M'sia JVs

RM23.0 mil
Lower contribution due

to completion of several phases in FY2022

# Share of EWI Results

(RM5.8 mil)
Lower losses due to higher forex

gain & interest income + lower finance cost & share of losses in EW London JV **Profit After Tax** 

3Q FY2023

**RM66.3 mil** 

43.0% higher than 3Q FY2022

YTD FY2023

**RM186.0 mil** 

19.7% higher than 3Q YTD 2022

2 sen

2nd interim dividend in 3Q FY2023

Total 4 sen dividends declared to-date for FY2023

## FUTURE REVENUE + GEARING

**Cash & Bank Balances** 

Future Revenue RM4.22B

RM2.46B

**Total Borrowings** 

RM976M

**0.51**x

**Gross Gearing** 

**0.31x** 

**Net Gearing** 

Clear earnings visibility + well positioned to acquire new land banks to further enhance future growth

RM214 mil dividend entitlement from EWI in Sep 2023 + future dividends expected to further strengthen EcoWorld Malaysia's future cash and net gearing position

# NEW LAND ACQUISITIONS 403.78 ACRES LAND FOR EBP VI IN ISKANDAR MALAYSIA

403.76 ACRES LAND FOR EBP VI IN ISKANDAR MALATSIA



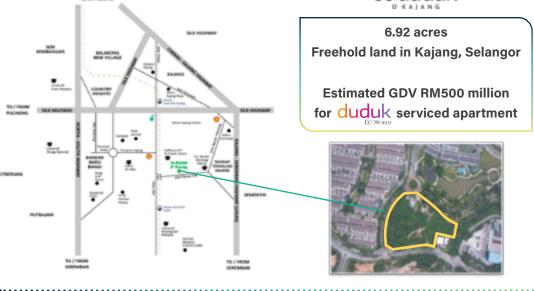
403.78 acres
Freehold in Kulai, Iskandar Malaysia
Estimated GDV RM1.58 Billion

- Target medium and light industrial businesses5 km from Kulai toll + easily accessible through the
- North-South Highway

  Good connectivity to the Second-Link Expressway,
- Senai-Desaru & Pasir Gudang Highways, Senai International Airport and various sea ports

#### se.duduk

6.92 ACRES LAND FOR duduk IN KLANG VALLEY



# all in place:Located within the

Key duduk USPs

- matured township of Tropicana HeightsReady amenities with
- Ready amenities with school, hospital, F&B and retail

Public transport

infrastructure - 2km to KTM, 1 stop to Kajang Interchange from KTM to MRT

COMING SOON

SANTAI

SA.YOUNG

RIANG C

CERIA

se.duduk