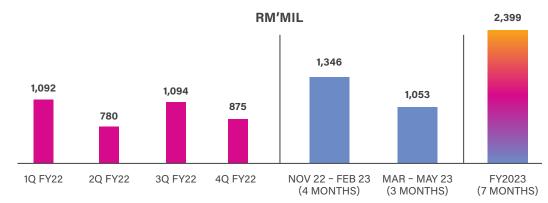


### SALES MOMENTUM SUSTAINED

FY2023 - 7 MONTHS UP TO 31 MAY 2023

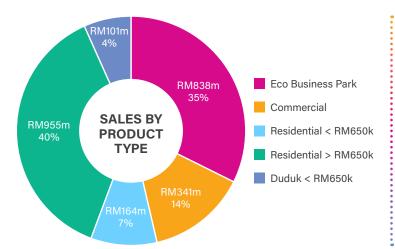


Continued strong demand for EcoWorld's residential, commercial and industrial products

**OF FY2023 RM3.5B SALES TARGET ACHIEVED** 

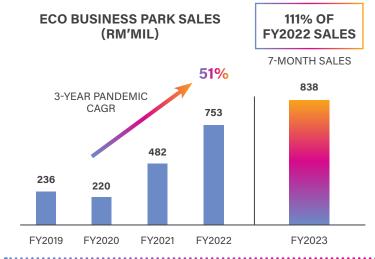
## ANALYSIS OF SALES BY SEGMEN

**DEMAND FOR RESIDENTIAL HOUSING REMAINED STRONG** 



- Residential properties recorded RM1.2 bil sales:
  - RM955 mil homes priced >RM650,000
  - RM265 mil homes priced <RM650,000
- RM341 mil commercial properties sold from our matured townships: SilverSquare @ Eco Majestic, Hana Square @ Eco Ardence + retail shops & shop offices across our townships at Iskandar Malaysia
- Eco Business Parks recorded RM838 mil, 111% of FY2022 sales (refer below)

#### GROWTH OF INDUSTRIAL SEGMENT ACCELERATED DEMAND DURING AND POST-PANDEMIC



- FY2023 7 months sales boosted by new product launches at EBP I, EBP III & EBP V + industrial lands at EBP V and strategic sale of 92 acres at EBP II in 1Q FY2023
- Strong growth since FY2020 results of focused efforts to:
  - expand, diversify and customise our business park products and services to cater to a wide range of industrialists and business owners
  - form strategic alliances to strengthen and extend our network of local, international and multi-national industrialists

#### FINANCIAL UPDATES 2Q FY2023 VS 2Q FY2022

#### Revenue RM420.8 mil

Lower due to lower

contributions from several parcels substantially completed in FY2022

**Gross Profit** 

RM107.6 mil

active phases and newly launched phases

> GP Margin 25.6%

#### **Share of M'sia JVs Profit After Tax**

RM24.1 mil Higher contribution from

**YTD FY2023** 

l119.7 r

9.8% higher than 2Q YTD 2022

**RM62.7** mil

2 sen

interim dividend declared in 2Q FY2023

### Share of EWI Results

**RM277k** Contributed profit attributable to higher forex gain,

higher interest income and lower finance cost

# HIGH FUTURE REVENUE + LOW GEARING

**Future Revenue** RM4.29B

**RM2.55B** 

**Total Borrowings** 

RM1.04B

**Cash & Bank Balances** 

0.53x

**Gross Gearing** 

**Net Gearing** 0.31x

Clear earnings visibility + well positioned to acquire new land banks to enhance future growth

### NEW LAUNCHES **1H FY2023 - PRODUCTS FOR ALL MARKETS**

**ECO SOUTH** 

#### ECO CENTRAL **Bohemia @ Eco Sanctuary**



Cluster Semi-D & Semi-D **Eden @ Eco Sanctuary** 

Co-Home



Co-Home, Double Storey Terrace & Garden Homes

**Birchpark @ Eco Forest** 



**SWNK Houze @ BBCC** Serviced Residences

2-Storey Shop Office



Norton Garden @ Eco Grandeur Courtyard Homes, Garden Homes

SilverSquare @ Eco Majestic



# The Commune @ Eco Botanic 2



**Cluster Terrace** 



Double Storey Terrace & Garden Homes



**Chara & Theia @ Eco Spring Double Storey Terrace** 



**Bayfield @ Eco Spring** 

**ECO NORTH** 

Semi-D

# **Camdon @ Eco Horizon**



Garden Homes **Beldon @ Eco Horizon** 

Semi-D

#### duduk FOR THE YOUNG AT HEART **LAUNCHED IN FY2020** LATEST LAUNCH **COMING SOON**





ECO ARDENCE

**MARCH 2023** 

**SA.YOUNG** 

SANTAI

CERIA

RIANG

#### SUSTAINABILITY UPDATES **KEY HIGHLIGHTS IN FY2023**

**JUNE 2023** 



COWORIA



Month for the

2nd year running



The Star ESG Positive

**Impact Awards 2023** 

**Gold Winner** 

- Sustainable

**Ecosystems** 



**Station at Eco Ardence** 

In collaboration with ChargEV

**MAY 2023** 



**Malaysia Landscape Architecture** Awards (MLAA13) 2022 Winner of Environmental & **Landscape Management Award**