

4 MONTHS SALES PERFORMANCE
1 NOV 2021 – 28 FEB 2022

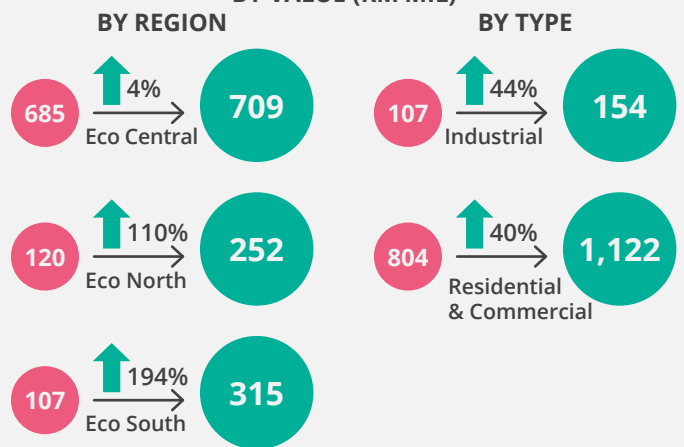
RM1.276 BILLION
SALES ACHIEVED IN 1ST FOUR MONTHS OF FY2022

40% HIGHER than Nov 2020 – Feb 2021 period

- ✓ Strong take-ups of new launches of higher-end products
- ✓ Sales momentum sustained post HOC
- ✓ **36%** of FY2022 Sales Target achieved

FY2022 SALES TARGET
RM3.5 BILLION

SALES AS AT 28 FEB 2021 VS 28 FEB 2022
BY VALUE (RM'MIL)



NEW LAUNCHES
OF HIGHER-END RESIDENTIAL PRODUCTS



Stoneridge
Bungalow >RM2.1mil
Semi-D >RM1.4mil
Cheerywood
Double Storey
Terraces >RM600k



Regent Garden
Garden Home
>RM726k
Utopia
Shop Office
>RM1.6 – 1.9mil



Beldon
Bungalow >RM2.0mil
Semi-D >RM1.6mil
Camdon
Garden Home
>RM768k



Tap the House icon or visit <https://bit.ly/3wcu7uj> to watch our video!

1Q FY2022 FINANCIAL UPDATES
1 NOV 2021 – 31 JAN 2022



REVENUE
RM533.4 MILLION

- **5% higher** than 1Q FY2021
- Due to higher sales
- Cost savings realisation
- Gross Profit **increased by 13%**



MALAYSIAN JV RESULTS
RM28.8 MILLION

- **46% higher** than 1Q FY2021
- Cost savings realisation in handed-over phases

FUTURE REVENUE
RM3.9 BILLION
AS AT 31 JAN 2022

RM3.5 BILLION
EcoWorld Malaysia



RM0.4 BILLION
EcoWorld International

Clear Earnings Visibility & Strong Cashflow Certainty



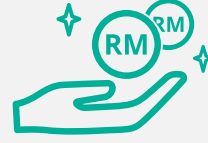
INTERNATIONAL JV RESULTS
-RM1.6 MILLION

- Recorded a loss due to fewer units handed over



PROFIT AFTER TAX
RM63.4 MILLION

- PAT (Malaysian Operations) **grew by 60%** vs 1Q FY2021



LOWER NET BORROWINGS
OF RM1.9 BILLION



REDUCED NET GEARING RATIO
TO 0.40 TIMES

- Well positioned to acquire new land for future growth

SUSTAINABILITY HIGHLIGHTS
GREEN EFFORTS TO REDUCE CARBON FOOTPRINT



70% of projects have received green certification



>3,000 trees transplanted in collaboration with FRIM



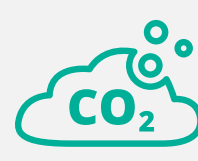
87% of EcoWorld premises installed EV charging stations



>75,000 trees & 8.5 million shrubs planted since 2013



Open green spaces currently comprise **22%** of development area



Carbon study **~1,008 tonnes of CO₂** captured at Eco Ardence

SUSTAINABILITY REPORT 2021



Sustainability is the #1 Core Value of the EcoWorld Brand – it's at the heart of everything we do.

Anchored by our vision of Creating Tomorrow & Beyond, we create developments with a distinctive look and feel guided by the EcoWorld DNA.



Tap the Flower icon or visit <https://bit.ly/3CO5Exg> to watch our video showcasing sustainable living at Eco Sanctuary



Tap the Butterfly icon or visit <https://bit.ly/3tgpGgD> to read the EcoWorld Malaysia Sustainability Report 2021

For full financial results, please visit <https://ecoworld.my/investors-media/>