



**Q3 FY2019**

# Sales Achieved FY2019

as at July 2019

PROJECT	UNITS LAUNCHED	UNITS SOLD	SALES VALUE AS AT JULY 2019 (RM'000)
Eco Sky	-	98	65,972
Eco Majestic	157	495	221,924
Eco Forest	220	155	93,069
Eco Sanctuary	-	81	66,815
Eco Ardence	80	144	157,603
Eco Grandeur	42	150	146,573
Eco Business Park V	37	9	272,686
BGCC	-	59	70,982
<b>Total Eco Central</b>	<b>536</b>	<b>1,191</b>	<b>1,095,624</b>
Eco Botanic	58	67	69,815
Eco Tropics	200	208	82,601
Eco Spring & Eco Summer	65	126	66,288
Eco Business Park I	33	39	89,706
Eco Business Park II	17	(10)	(17,569)
Eco Business Park III	17	8	11,075
<b>Total Eco South</b>	<b>390</b>	<b>438</b>	<b>301,916</b>
Eco Terraces	-	5	6,153
Eco Meadows	-	50	26,599
Eco Horizon	47	57	83,941
<b>Total Eco North</b>	<b>47</b>	<b>112</b>	<b>116,693</b>
<b>GRAND TOTAL</b>	<b>973</b>	<b>1,741</b>	<b>1,514,233</b>

# Sales Achieved FY2019

as at Aug 2019

PROJECT	UNITS LAUNCHED	UNITS SOLD	SALES VALUE AS AT AUG 2019 (RM'000)
Eco Sky	-	115	77,539
Eco Majestic	257	553	251,365
Eco Forest	220	204	122,789
Eco Sanctuary	-	95	79,884
Eco Ardence	226	178	232,899
Eco Grandeur	42	187	178,236
Eco Business Park V	37	14	297,553
BGCC	-	70	82,928
<b>Total Eco Central</b>	<b>782</b>	<b>1,416</b>	<b>1,323,194</b>
Eco Botanic	58	84	81,100
Eco Tropics	200	251	101,384
Eco Spring & Eco Summer	231	221	163,993
Eco Business Park I	36	49	106,390
Eco Business Park II	35	2	7,145
Eco Business Park III	18	11	16,612
<b>Total Eco South</b>	<b>578</b>	<b>618</b>	<b>476,623</b>
Eco Terraces	-	5	6,152
Eco Meadows	-	62	35,013
Eco Horizon	47	67	94,001
<b>Total Eco North</b>	<b>47</b>	<b>134</b>	<b>135,166</b>
<b>GRAND TOTAL</b>	<b>1,407</b>	<b>2,168</b>	<b>1,934,983</b>

# Sales Achieved FY2019

as at Aug 2019

PROJECT	CUMULATIVE SALES FY2014 – 2018			AUG 2019			CUMULATIVE SALES FY2014 – AUG 2019		
	UNITS LAUNCHED	UNITS SOLD	SALES VALUE* (RM'000)	UNITS LAUNCHED	UNITS SOLD	SALES VALUE (RM'000)	UNITS LAUNCHED	UNITS SOLD	SALES VALUE (RM'000)
Saujana Glenmarie	-	25	79,421	Completed			-	25	79,421
Eco Sky	1,116	930	757,421	-	115	77,539	1,116	1,045	834,960
Eco Majestic	5,088	4,399	2,611,385	257	553	251,365	5,345	4,952	2,862,750
Eco Sanctuary	1,541	1,097	1,602,867	-	95	79,884	1,541	1,192	1,682,751
Eco Grandeur	2,126	1,832	1,188,339	42	187	178,236	2,168	2,019	1,366,575
Eco Ardence	1,079	973	1,593,374	226	178	232,899	1,305	1,151	1,826,274
BBCC	1,012	521	1,430,277	-	70	82,928	1,012	591	1,513,205
Eco Forest	521	439	298,295	220	204	122,789	741	643	421,084
Eco Business Park V	196	174	368,979	37	14	297,553	233	188	666,532
<b>SUB-TOTAL ECO CENTRAL</b>	<b>12,679</b>	<b>10,390</b>	<b>9,930,357</b>	<b>782</b>	<b>1,416</b>	<b>1,323,194</b>	<b>13,461</b>	<b>11,806</b>	<b>11,253,551</b>
Eco Botanic	2,095	1,784	1,641,985	58	84	81,100	2,153	1,868	1,723,085
Eco Tropics**	1,740	1,753	947,299	200	251	101,384	1,940	2,004	1,048,683
Eco Spring & Eco Summer	2,239	2,001	1,677,499	231	221	163,993	2,470	2,222	1,841,492
Eco Business Park I	429	376	773,609	36	49	106,390	465	425	879,999
Eco Business Park II	180	156	254,469	35	2	7,145	215	158	261,614
Eco Business Park III	185	182	265,557	18	11	16,612	203	193	282,170
<b>SUB-TOTAL ECO SOUTH</b>	<b>6,868</b>	<b>6,252</b>	<b>5,560,419</b>	<b>578</b>	<b>618</b>	<b>476,623</b>	<b>7,446</b>	<b>6,870</b>	<b>6,037,043</b>
Eco Terraces	233	118	125,502	-	5	6,152	233	123	131,654
Eco Meadows	599	534	346,802	-	62	35,013	599	596	381,815
Eco Horizon	704	537	456,365	47	67	94,001	751	604	550,366
<b>SUB-TOTAL ECO NORTH</b>	<b>1,536</b>	<b>1,189</b>	<b>928,669</b>	<b>47</b>	<b>134</b>	<b>135,166</b>	<b>1,583</b>	<b>1,323</b>	<b>1,063,835</b>
<b>GRAND TOTAL</b>	<b>21,083</b>	<b>17,831</b>	<b>16,419,446</b>	<b>1,407</b>	<b>2,168</b>	<b>1,934,983</b>	<b>22,490</b>	<b>19,999</b>	<b>18,354,429</b>

\* Restatement due to adoption of MFRS 15 – Reclassification of certain marketing costs for offset against sales value

\*\* Units sold > units launched due to sales of products from Kota Masai township pre-2014

# Remaining Land Bank & GDV

as at Aug 2019

PROJECT	LAND BANK (ACRES)		ESTIMATED TOTAL GDV (RMbn)	CUMULATIVE SALES (FY2014 – AUG 2019) (RMbn)	REMAINING GDV (RMbn)
	TOTAL	UNDEVELOPED			
Eco Sky	9.6	-	0.974	0.835	0.139
Eco Majestic	1,073.1	410.1	11.145	2.863	8.282
Eco Forest	492.7	358.4	3.500	0.421	3.079
Eco Sanctuary	308.7	66.2	8.000	1.683	6.317
BCC	19.4	7.2	8.782	1.513	7.269
Eco Grandeur	1,779.4	1,298.7	12.583	1.367	11.217
Eco Business Park V	518.6	270.8	2.787	0.667	2.121
Eco Ardence	533.9	212.7	8.584	1.826	6.758
<b>TOTAL ECO CENTRAL</b>	<b>4,735.3</b>	<b>2,624.1</b>	<b>56.355</b>	<b>11.174</b>	<b>45.181</b>
Eco Botanic	325.1	102.6	3.794	1.723	2.071
Eco Spring & Eco Summer	613.8	170.6	5.870	1.841	4.029
Eco Tropics	743.6	486.9	3.400	1.049	2.351
Eco Business Park I	612.0	320.0	3.799	0.880	2.919
Eco Business Park II	383.6	284.5	3.009	0.262	2.748
Eco Business Park III	248.0	149.6	2.000	0.282	1.718
<b>TOTAL ECO SOUTH</b>	<b>2,926.1</b>	<b>1,514.2</b>	<b>21.873</b>	<b>6.037</b>	<b>15.836</b>
Eco Terraces	12.8	-	0.430	0.132	0.298
Eco Meadows	76.5	32.9	0.918	0.382	0.537
Eco Horizon & Eco Sun	374.6	294.1	7.762	0.550	7.211
Eco Macalister	1.1	1.1	0.191	-	0.191
<b>TOTAL ECO NORTH</b>	<b>465.0</b>	<b>328.2</b>	<b>9.301</b>	<b>1.064</b>	<b>8.238</b>
<b>GRAND TOTAL</b>	<b>8,126.4</b>	<b>4,466.5</b>	<b>87.529</b>	<b>18.275</b>	<b>69.254</b>

\* Based on remaining GDV as at start of FY2014

# Future Revenue Status FY2019

as at Aug 2019

	PROJECT	EFFECTIVE STAKE (%)	SALES SECURED (RMmn)	RECOGNISED REVENUE (RMmn)	FUTURE REVENUE (RMmn)
<b>SUBSIDIARIES</b>	Eco Sky	100%	835.0	771.3	63.6
	Saujana Glenmarie	100%	79.4	79.4	-
	Eco Majestic	100%	2,862.7	2,401.0	461.7
	Eco Forest	100%	421.1	169.5	251.6
	Eco Sanctuary	100%	1,682.8	1,233.9	448.8
	Eco Botanic	100%	1,723.1	1,460.1	262.9
	Eco Spring & Eco Summer	100%	1,841.5	1,506.3	335.2
	Eco Tropics	100%	1,048.7	953.3	95.4
	Eco Business Park I	100%	880.0	725.4	154.6
	Eco Business Park II	100%	261.6	135.8	125.9
	Eco Business Park III	100%	282.2	217.1	65.1
	Eco Terraces	100%	131.7	113.6	18.1
	Eco Meadows	100%	381.8	304.1	77.7
	<b>SUB-TOTAL</b>		<b>12,431.5</b>	<b>10,070.8</b>	<b>2,360.7</b>
<b>JOINT – VENTURES (MALAYSIA)</b>	Eco Grandeur	60%	819.9	450.9	369.1
	Eco Business Park V	60%	399.9	33.8	366.1
	Eco Ardence	50%	913.1	411.6	501.5
	Eco Horizon	60%	330.2	70.8	259.4
	BBCC	40%	605.3	158.3	447.0
	<b>SUB-TOTAL</b>		<b>3,068.5</b>	<b>1,125.5</b>	<b>1,943.0</b>
<b>SUB-TOTAL ECOWORLD MALAYSIA</b>			<b>15,500.0</b>	<b>11,196.3</b>	<b>4,303.7</b>
<b>JOINT – VENTURES (UK &amp; AUSTRALIA)</b>	London City Island (27% x 75%)	20.25%	540.8	310.3	230.6
	Embassy Gardens (27% x 75%)	20.25%	345.1	190.2	154.9
	Wardian London (27% x 75%)	20.25%	449.6	-	449.6
	Millbrook Park (27% x 70%)	18.90%	24.2	20.1	4.1
	Kensal Rise (27% x 70%)	18.90%	43.6	41.2	2.5
	Nantly House (27% x 70% x 50%)	9.45%	9.5	3.9	5.6
	Aberfeldy Village (27% x 70% x 50%)	9.45%	24.4	14.6	9.9
	Kew (27% x 70%)	18.90%	231.6	31.6	200.0
	Barking Wharf (27% x 70%)	18.90%	157.6	-	157.6
	Woking (27% x 70%)	18.90%	14.5	14.5	-
	West Village (27% x 100%)	27.00%	221.3	-	221.3
Yarra One (27% x 100%)	27.00%	120.3	-	120.3	
<b>SUB-TOTAL ECOWORLD INTERNATIONAL</b>			<b>2,182.5</b>	<b>626.4</b>	<b>1,556.1</b>
<b>GRAND TOTAL</b>			<b>17,682.5</b>	<b>11,822.7</b>	<b>5,859.8</b>

— Thank You —