



Q1 FY2019

Sales Achieved FY2019

as at Feb 2019

PROJECT	UNITS LAUNCHED	UNITS SOLD	SALES VALUE AS AT FEB 2019 (RM'000)
Eco Sky	-	4	3,236
Eco Majestic	-	13	10,127
Eco Forest	-	10	6,741
Eco Sanctuary	-	4	9,421
Eco Ardence	21	14	17,761
Eco Grandeur	-	39	38,134
Eco Business Park V	-	1	1,578
BCC	-	11	12,618
Total Eco Central	21	96	99,616
Eco Botanic	3	15	18,774
Eco Tropics	14	10	3,717
Eco Spring & Eco Summer	21	19	6,806
Eco Business Park I	3	14	33,929
Eco Business Park II	-	1	1,655
Eco Business Park III	10	3	3,993
Total Eco South	51	62	68,874
Eco Terraces	-	1	1,175
Eco Meadows	-	15	8,798
Eco Horizon	47	26	51,455
Total Eco North	47	42	61,429
GRAND TOTAL	119	200	229,919

Sales Achieved FY2019

as at Feb 2019

PROJECT	CUMULATIVE SALES FY2014 – 2018			FEB 2019			CUMULATIVE SALES FY2014 – FEB 2019		
	UNITS LAUNCHED	UNITS SOLD	SALES VALUE* (RM'000)	UNITS LAUNCHED	UNITS SOLD	SALES VALUE (RM'000)	UNITS LAUNCHED	UNITS SOLD	SALES VALUE (RM'000)
Saujana Glenmarie	-	25	79,421	Completed			-	25	79,421
Eco Sky	1,116	930	757,421	-	4	3,236	1,116	934	760,657
Eco Majestic	5,088	4,399	2,606,142	-	13	10,127	5,088	4,412	2,616,269
Eco Sanctuary	1,541	1,097	1,602,867	-	4	9,421	1,541	1,101	1,612,288
Eco Grandeur	3,113	2,819	1,188,339	-	39	38,134	3,113	2,858	1,226,473
Eco Ardence	1,079	973	1,593,374	21	14	17,761	1,100	987	1,611,135
BBCC	1,012	521	1,430,277	-	11	12,618	1,012	532	1,442,895
Eco Forest	521	439	298,295	-	10	6,741	521	449	305,036
Eco Business Park V	196	174	368,979	-	1	1,578	196	175	370,557
SUB-TOTAL ECO CENTRAL	13,666	11,377	9,925,114	21	96	99,616	13,687	11,473	10,024,730
Eco Botanic	2,095	1,784	1,641,985	3	15	18,774	2,098	1,799	1,660,759
Eco Tropics**	1,740	1,753	947,837	14	10	3,717	1,754	1,763	951,554
Eco Spring & Eco Summer	2,239	2,001	1,677,499	21	19	6,806	2,260	2,020	1,684,305
Eco Business Park I	429	376	773,609	3	14	33,929	432	390	807,538
Eco Business Park II	180	156	254,469	-	1	1,655	180	157	256,124
Eco Business Park III	185	182	265,557	10	3	3,993	195	185	269,550
SUB-TOTAL ECO SOUTH	6,868	6,252	5,560,957	51	62	68,874	6,919	6,314	5,629,831
Eco Terraces	233	118	125,502	-	1	1,175	233	119	126,677
Eco Meadows	599	534	346,802	-	15	8,798	599	549	355,600
Eco Horizon	704	537	456,365	47	26	51,455	751	563	507,820
SUB-TOTAL ECO NORTH	1,536	1,189	928,669	47	42	61,429	1,583	1,231	990,098
GRAND TOTAL	22,070	18,818	16,414,741	119	200	229,919	22,189	19,018	16,644,660

* Restatement due to adoption of MFRS 15 – Reclassification of certain marketing costs for offset against sales value

** Units sold > units launched due to sales of products from Kota Masai township pre-2014

Remaining Land Bank & GDV

as at Feb 2019

PROJECT	LAND BANK (ACRES)		ESTIMATED TOTAL GDV (RMbn)	CUMULATIVE SALES (FY2014 – FEB 2019) (RMbn)	REMAINING GDV (RMbn)
	TOTAL	UNDEVELOPED			
Eco Sky	9.6	-	0.974	0.761	0.213
Eco Majestic	1,073.1	436.4	11.145	2.616	8.529
Eco Forest	492.7	389.0	3.500	0.305	3.195
Eco Sanctuary	308.7	66.2	8.000	1.612	6.388
BCC	19.4	7.2	8.782	1.443	7.339
Eco Grandeur	1,779.4	1,323.5	12.583	1.226	11.357
Eco Business Park V	518.6	415.0	2.787	0.371	2.416
Eco Ardence	533.9	255.6	8.584	1.611	6.973
TOTAL ECO CENTRAL	4,735.3	2,892.8	56.355	9.945	46.410
Eco Botanic	325.1	102.6	3.794	1.661	2.133
Eco Spring & Eco Summer	613.8	196.0	5.870	1.684	4.186
Eco Tropics	743.6	486.9	3.400*	0.952	2.448
Eco Business Park I	612.0	320.0	3.799	0.808	2.991
Eco Business Park II	383.6	320.6	3.009	0.256	2.753
Eco Business Park III	248.0	149.6	2.000	0.270	1.730
TOTAL ECO SOUTH	2,926.1	1,575.7	21.873	5.630	16.243
Eco Terraces	12.8	-	0.430	0.127	0.303
Eco Meadows	76.5	32.9	0.918	0.356	0.562
Eco Horizon & Eco Sun	374.6	294.1	7.762	0.508	7.254
Eco Macalister	1.1	1.1	0.191	-	0.191
TOTAL ECO NORTH	465.0	328.2	9.301	0.990	8.311
GRAND TOTAL	8,126.4	4,796.7	87.529	16.565	70.964

* Based on remaining GDV as at start of FY2014

Future Revenue Status FY2019

as at Feb 2019

	PROJECT	EFFECTIVE STAKE (%)	SALES SECURED (RMmn)	RECOGNISED REVENUE (RMmn)	FUTURE REVENUE (RMmn)
SUBSIDIARIES	Eco Sky	100%	760.7	741.0	19.7
	Saujana Glenmarie	100%	79.4	79.4	-
	Eco Majestic	100%	2,616.3	2,151.2	465.1
	Eco Forest	100%	305.0	61.5	243.5
	Eco Sanctuary	100%	1,612.3	1,105.2	507.1
	Eco Botanic	100%	1,660.8	1,442.2	218.6
	Eco Spring & Eco Summer	100%	1,684.3	1,379.6	304.7
	Eco Tropics	100%	951.6	832.9	118.6
	Eco Business Park I	100%	807.5	684.1	123.5
	Eco Business Park II	100%	256.1	78.5	177.6
	Eco Business Park III	100%	269.6	180.1	89.5
	Eco Terraces	100%	126.7	84.3	42.3
	Eco Meadows	100%	355.6	271.0	84.6
	SUB-TOTAL			11,485.8	9,091.0
JOINT – VENTURES (MALAYSIA)	Eco Grandeur	60%	735.9	346.0	389.9
	Eco Business Park V	60%	222.3	3.6	218.7
	Eco Ardence	50%	805.6	241.7	563.8
	Eco Horizon	60%	304.7	32.2	272.5
	BBCC	40%	577.2	114.0	463.2
SUB-TOTAL			2,645.6	737.4	1,908.2
SUB-TOTAL ECOWORLD MALAYSIA			14,131.4	9,828.4	4,303.0
JOINT – VENTURES (UK & AUSTRALIA)	London City Island (27% x 75%)	20.25%	566.4	216.8	349.6
	Embassy Gardens (27% x 75%)	20.25%	365.9	163.0	202.9
	Wardian London (27% x 75%)	20.25%	474.0	-	474.0
	Millbrook Park (27% x 70%)	18.90%	23.0	5.5	17.5
	Kensal Rise (27% x 70%)	18.90%	31.6	30.5	1.1
	Nantly House (27% x 70% x 50%)	9.45%	11.7	1.9	9.8
	Aberfeldy Village (27% x 70% x 50%)	9.45%	15.0	2.8	12.2
	Kew (27% x 70%)	18.90%	226.3	-	226.3
	Barking Wharf (27% x 70%)	18.90%	168.4	-	168.4
	West Village	27.00%	230.3	-	230.3
Yarra One (27% x 80%)	21.60%	85.2	-	85.2	
SUB-TOTAL ECOWORLD INTERNATIONAL			2,197.9	420.6	1,777.4
GRAND TOTAL			16,329.3	10,249.0	6,080.4

— Thank You —