



Q3 FY2018

Sales Achieved FY2018

as at Jul 2018

PROJECT	UNITS LAUNCHED	UNITS SOLD	SALES VALUE AS AT JUL 2018 (RM'000)
Eco Sky	-	13	10,481
Eco Majestic	154	167	130,030
Eco Forest	96	78	51,293
Eco Sanctuary	66	97	153,665
Eco Ardence	67	175	346,083
Eco Grandeur	100	220	159,583
Eco Business Park V	64	29	69,254
BBC	-	106	130,237
Total Eco Central	547	885	1,050,625
Eco Botanic	-	43	55,624
Eco Tropics	22	90	50,178
Eco Spring & Eco Summer	90	216	129,133
Eco Business Park I	31	17	36,848
Eco Business Park II	2	31	45,709
Eco Business Park III	8	30	38,098
Total Eco South	153	427	355,590
Eco Terraces	-	5	4,820
Eco Meadows	-	2	2,819
Eco Horizon	154	126	109,763
Total Eco North	154	133	117,402
GRAND TOTAL	854	1,445	1,523,617

Sales Achieved FY2018

as at Aug 2018

PROJECT	UNITS LAUNCHED	UNITS SOLD	SALES VALUE AS AT AUG 2018 (RM'000)
Eco Sky	-	17	13,873
Eco Majestic	165	223	166,036
Eco Forest	96	150	99,562
Eco Sanctuary	82	118	191,461
Eco Ardence	67	193	380,290
Eco Grandeur	100	271	195,688
Eco Business Park V	76	61	143,569
BCC	-	111	136,274
Total Eco Central	586	1,144	1,326,752
Eco Botanic	-	77	91,318
Eco Tropics	22	174	93,539
Eco Spring & Eco Summer	90	268	182,415
Eco Business Park I	31	21	50,776
Eco Business Park II	16	39	63,321
Eco Business Park III	8	38	49,524
Total Eco South	167	617	530,892
Eco Terraces	-	6	5,749
Eco Meadows	-	4	4,074
Eco Horizon	154	161	139,941
Total Eco North	154	171	149,764
GRAND TOTAL	907	1,932	2,007,408

Sales Achieved FY2018

as at Aug 2018

PROJECT	CUMULATIVE SALES FY2014 – FY2017			AUG 2018			CUMULATIVE SALES FY2014 – AUG 2018		
	UNITS LAUNCHED	UNITS SOLD	SALES VALUE (RM'000)	UNITS LAUNCHED	UNITS SOLD	SALES VALUE (RM'000)	UNITS LAUNCHED	UNITS SOLD	SALES VALUE (RM'000)
Saujana Glenmarie	-	24	76,921	-	-	-	-	24	76,921
Eco Sky	1,116	889	729,654	-	17	13,873	1,116	906	743,527
Eco Majestic	4,884	4,070	2,363,566	165	223	166,036	5,049	4,293	2,529,602
Eco Sanctuary	1,459	943	1,379,535	82	118	191,461	1,541	1,061	1,570,995
Eco Grandeur	2,807	2,423	1,125,940	100	271	195,688	2,907	2,694	1,321,628
Eco Ardence	784	632	1,092,994	67	193	380,290	851	825	1,473,284
BBCC	1,012	385	1,288,711	-	111	136,274	1,012	496	1,424,985
Eco Forest	357	195	135,926	96	150	99,562	453	345	235,488
Eco Business Park V	120	90	199,379	76	61	143,569	196	151	342,948
SUB-TOTAL ECO CENTRAL	12,539	9,651	8,392,626	586	1,144	1,326,752	13,125	10,795	9,719,378
Eco Botanic	2,030	1,648	1,558,205	-	77	91,318	2,030	1,725	1,649,523
Eco Tropics	1,650	1,469	830,156	22	174	93,539	1,672	1,643	923,695
Eco Spring & Eco Summer	2,061	1,623	1,438,983	90	268	182,415	2,151	1,891	1,621,397
Eco Business Park I	385	340	702,039	31	21	50,776	416	361	752,814
Eco Business Park II	131	99	175,279	16	39	63,321	147	138	238,601
Eco Business Park III	172	123	197,746	8	38	49,524	180	161	247,270
SUB-TOTAL ECO SOUTH	6,429	5,302	4,902,408	167	617	530,892	6,596	5,919	5,433,300
Eco Terraces	233	100	108,698	-	6	5,749	233	106	114,447
Eco Meadows	599	515	338,955	-	4	4,074	599	519	343,030
Eco Horizon	424	329	286,355	154	161	139,941	578	490	426,296
SUB-TOTAL ECO NORTH	1,256	944	734,008	154	171	149,764	1,410	1,115	883,772
GRAND TOTAL	20,224	15,897	14,029,042	907	1,932	2,007,408	21,131	17,829	16,036,450

Remaining Land Bank & GDV

as at Aug 2018

PROJECT	LAND BANK (ACRES)		ESTIMATED TOTAL GDV (RMbn)	CUMULATIVE SALES (FY2014 – AUG 2018) (RMbn)	REMAINING GDV (RMbn)
	TOTAL	UNDEVELOPED			
Eco Sky	9.6	-	0.974	0.744	0.230
Eco Majestic	1,073.1	439.6	11.145	2.530	8.615
Eco Forest	492.7	397.5	3.500	0.235	3.265
Eco Sanctuary	308.7	78.5	8.000	1.571	6.429
BBCC	19.4	7.2	8.782	1.425	7.357
Eco Grandeur	1,779.4	1,424.8	12.583	1.322	11.262
Eco Business Park V	518.6	415.0	2.787	0.343	2.445
Eco Ardence	533.9	284.0	8.584	1.473	7.111
TOTAL ECO CENTRAL	4,735.3	3,046.6	56.355	9.642	46.713
Eco Botanic	325.1	102.6	3.794	1.650	2.145
Eco Spring & Eco Summer	613.8	218.5	5.870	1.621	4.249
Eco Tropics	743.6	486.9	3.400 ⁽¹⁾	0.924	2.476
Eco Business Park I	612.0	320.0	3.799	0.753	3.046
Eco Business Park II	383.6	320.6	3.009	0.239	2.771
Eco Business Park III	248.0	149.6	2.000	0.247	1.753
TOTAL ECO SOUTH	2,926.1	1,598.2	21.873	5.433	16.440
Eco Terraces	12.8	-	0.430	0.114	0.316
Eco Meadows	76.5	32.9	0.918	0.343	0.575
Eco Horizon & Eco Sun	374.6	298.4	7.762	0.426	7.335
Eco Macalister	1.1	1.1	0.192	-	0.192
TOTAL ECO NORTH	465.0	332.4	9.302	0.884	8.418
GRAND TOTAL	8,126.4	4,977.2	87.529	15.960	71.570

(1) Based on remaining GDV as at start of FY2014

Progress Billings Status FY2018

as at Aug 2018

	PROJECT	EFFECTIVE STAKE (%)	SALES SECURED (RMmn)	PROGRESS BILLINGS (RMmn)	FUTURE PROGRESS BILLINGS (RMmn)
SUBSIDIARIES	Eco Sky	100%	743.5	721.3	22.2
	Saujana Glenmarie	100%	76.9	76.9	-
	Eco Majestic	100%	2,529.6	2,055.6	474.0
	Eco Forest	100%	235.5	20.6	214.9
	Eco Sanctuary	100%	1,571.0	1,061.4	509.6
	Eco Botanic	100%	1,649.5	1,443.0	206.5
	Eco Spring & Eco Summer	100%	1,621.4	1,303.0	318.4
	Eco Tropics	100%	923.7	764.5	159.2
	Eco Business Park I	100%	752.8	662.8	90.0
	Eco Business Park II	100%	238.6	48.7	189.9
	Eco Business Park III	100%	247.3	158.7	88.6
	Eco Terraces	100%	114.4	59.6	54.8
	Eco Meadows	100%	343.0	244.8	98.2
		SUB-TOTAL		11,047.3	8,621.1
JOINT – VENTURES (MALAYSIA)	Eco Grandeur	60%	793.0	211.4	581.6
	Eco Business Park V	60%	205.8	-	205.8
	Eco Ardence	50%	736.6	127.3	609.4
	Eco Horizon	60%	255.8	20.7	235.1
	BGCC	40%	570.0	89.3	480.7
		SUB-TOTAL		2,561.2	448.7
SUB-TOTAL ECOWORLD MALAYSIA			13,608.5	9,069.7	4,538.7
JOINT – VENTURES (UK & AUSTRALIA)	London City Island (27% x 75%)	20.25%	562.1	82.1	480.0
	Embassy Gardens (27% x 75%)	20.25%	351.5	16.6	334.9
	Wardian London (27% x 75%)	20.25%	445.4	-	445.4
	Millbrook Park (27% x 70%)	18.90%	20.4	3.3	17.2
	Kensal Rise (27% x 70%)	18.90%	26.8	3.4	23.5
	Nantly House (27% x 70% x 50%)	9.45%	4.1	-	4.1
	Aberfeldy Village (27% x 70% x 50%)	9.45%	8.4	2.7	5.7
	West Village	27.00%	230.3	-	230.3
	Yarra One (27% x 80%)	21.6%	79.8	-	79.8
SUB-TOTAL ECOWORLD INTERNATIONAL			1,728.8	108.0	1,620.8
GRAND TOTAL			15,337.2	9,177.7	6,159.5

— Thank You —